



AN UPDATE FROM GRAEME, BLACK HAY ESTATE AGENTS

At BLACK HAY, in addition to our ESTATE AGENCY SERVICES we also provide separate Legal Services & Financial Services.

All our services are functioning remotely, working within the Government Guidelines. Clearly there are restrictions on how much progress can be made and we monitor any guideline changes daily, in particular any changes made by the

Government & The Law Society of Scotland of which we are a Member.

We seek to progress every area of business which we are currently transacting for our clients whilst also planning for future business ...as we are Open "Virtually" for Business now and will physically re-Open for Business when we emerge from this unique situation.

"It's a natural human reaction, to want to move, to build a new nest" (...that's my experience. Graeme Lumsden, BLACK HAY ESTATE AGENTS)

OUR THOUGHTS

We look forward to emerging from this challenge.

From everyone at BLACK HAY Estate Agents & Solicitors...

We sincerely wish you, your family, friends & community all the best, keep safe and let's look forward to positive times ahead.

blackhay.co.uk

CLIENT UPDATE FROM AN ESTATE AGENCY VIEW...

Our Estate Agency remains "remotely" Open and active for business. Subject to Government Guidelines we continue to deal with property enquiries, deal with requests to view property Home Reports, note requests for people wishing to view, discuss potential "Offers" for a limited number of properties, and where possible we are helping progress "Under Offer" properties for our clients.

Any positive activity will be reported back to our clients, although this is limited in the current situation. We are keeping our existing estate agency clients updated via this Newsletter (various Editions are now produced to cover all areas of our business).

We are also pre-registering clients properties "For Sale" pending these going "live" when appropriate, however we are not visiting these to take details/photos etc, merely registering that these clients wish to market their homes For Sale when The Government allows business to "Restart".

By now we can all appreciate the impact of these "Unique Times" however our Estate Agency Director, Graeme Lumsden, remains confident that we will emerge back into a Property Market which will be shaped by what we have all gone through ...however there will be positive elements! Graeme has worked through difficult property market conditions during his 30 plus years in the property industry, however, even Graeme didn't foresee this unique challenge :-)

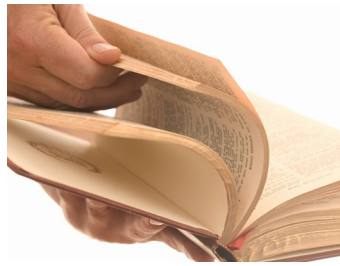
Behind the scenes our Solicitors are diligently working away, where at all possible, ensuring a degree of progress, to enable whatever business we are conducting for you to be successfully concluded. Some BLACK HAY House Sale & Purchase Transactions have gone ahead as they were already well advanced and complied with the Government "Special Circumstances". Our Solicitors have been submitting "Offers" for property on behalf of our clients albeit these transactions will be subject to the current restrictions in terms of how much progress can be initially be made if an offer is submitted/accepted.

If your Solicitor is not BLACK HAY, they too will be working away in the background, where possible, on behalf of their clients. They will be ready to fully progress matters for clients when we all move out of the current business restrictions.

Our Solicitors are still available to contact in the normal manner, although please bear with us in terms of speed of response, due to these unique circumstances.

So, we are open "remotely" for business, accepting that we will be preparing for the return to a fully functioning property market/ and wider business economy, when the picture is clearer and it is appropriate.

If you have any queries, please get in touch with myself on 01671 401 601 or my mobile 07870 255797 (I can call you back)..... normal working hours/days, details below. If your Solicitor at BLACK HAY is currently working on business for you, they will update you when they have meaningful news.



Anything else I should know...

A final word... of course we are all anxious in varying degrees, however we are all in this together and we will emerge from this together. Our "feathered friends" The Swallows arrive in Scotland, often around the 19th - 21st April ...look out for them and we hope they bring us all Good Luck for Spring into Summer :-)

We have been serving Our Clients since the 1930's ...so we look forward to assisting you now and in the future.

TRUST BLACK HAY

CONTACT US

Following Government Advice our Offices are now Temporarily Closed however we will be working remotely during Normal Office Hours.

ESTATE AGENCY

01292 283606
(normal contact number)

...current contact numbers

01671 401601

or

07870 255797

(Graeme's mobile)

or email...

gpl

@blackhay.co.uk

Or you can send an email using Our **CONTACT US** form on our website

...or visit our **ABOUT US** Page where we have a list of individual email contacts.

blackhay.co.uk



Inverkirkcraig, Sutherland, Sept' 2005

A breathtaking photo kindly sent by Peter & Jo Tucker who just Sold & Exchanged their Prestwick property sale through BLACK HAY Estate Agents ... "Good Timing" was just on their side, together with their Solicitor - Malcolm MacInnes managing to successfully progress their property sale amidst the "shifting sands" that arrived with "Lockdown". The Sellers, Buyer & both BLACK HAY Estate Agents & Solicitors were delighted to secure some Good News amidst these challenging times :-)

This "Unique" situation has made me think...

What about a Will, Power of Attorney or Guardianship?

During anxious times...

as we find ourselves amidst now, we see a wide variety of human responses ...in response to Covid19, oddly we witnessed people stocking up on toilet roll (who thought that would be a reaction?), on a more positive note... we saw an increase in

people checking in on their neighbours (which many hadn't previously).

In our business... we tend to see clients re-assessing their personal circumstances with thoughts turning to - looking for advice on amending their Will or making a Will - arranging or amending a Power of Attorney as it feels the right time to consider how to manage their future welfare - discussions involving when is Guardianship an appropriate option.

What can you do now as an existing BLACK HAY Client... you can contact your existing Solicitor to make arrangements to discuss your Will or perhaps a Power of Attorney, remembering that our Solicitors act solely for you and provide guidance in your best interests. Telephone or Email to make arrangements to discuss how we can best help you.

What can I do, as I don't have a Solicitor... contact us by Telephone or Email to make arrangements to discuss how we can best help you. It might seem a little daunting however you can be re-assured that our Solicitors act solely for you and provide guidance in your best interests.

So, how can I see a Solicitor when you are only "remotely" Open for Business... if you make contact with us we can make arrangements to best handle your request.

If you have a friend or neighbour looking for Legal Advice, and they don't have a Solicitor... you are welcome to put them in touch with us. We will be happy to assist them.

...and of course, contact your own Solicitor if you already have one.

CONTACT US

WE ARE STILL DEALING WITH BUSINESS, SUBMITTING PROPERTY OFFERS, NOTING REQUESTS TO DEAL WITH FUTURE BUSINESS, PRE-REGISTERING PROPERTY FOR SALE THROUGH OUR ESTATE AGENCY etc.

We can be contacted by phone....

SOLICITORS

AYR

01292 268988

enquiries@blackhay.co.uk

SOLICITORS

PRESTWICK

01292 477235

(press Option 1)

enquiries@blackhay.co.uk

ESTATE AGENCY

01292 283606

ayr@blackhay.co.uk

Or you can send an email using...

Our **CONTACT US form** on our blackhay.co.uk website

or visit our **ABOUT US Page** where we have a list of individual email contacts for our Key Personnel.